

Testimonials

We, at **Training-Modules.com, LLC**, are pleased and honored that our clients so graciously provide testimonials that reflect our work and working relationship with them. We honor our clients and the work they do to make their organizations more effective and efficient. But more importantly, we praise them for their dedication to their employees and the clients they service. Thank you for letting us be associated with you and your work!



Beyond the following testimonials, please read this [referral letter](#) (PDF) from Wendy Nepute, Former Director at [Duke Energy \(formerly, Cinergy Corporation\)](#).

“...most talented Instructional Designer I know.”

- *Antonia Comer, Director Training and Organizational Development, General Cable*

“I get a number of newsletters/emails from various training professionals and organizations and yours is consistently one of the most helpful and well organized. In each letter I find at least 2-3 ideas that are immediately relevant to something I'm working on, or to my role in general. Over the years, you've introduced me to a variety of resources, ideas, websites, etc that I still tap into. Thanks for keeping me on your distribution list.”

- *David Warne, Director of Training, CommuniCare Health Services*

“Susan is simply one of my favorite people to work with. I have purchased her *DiSC and More* module and used it with great success with a variety of audiences. I have also had the good fortune to bring Susan in to facilitate sessions for my organization. Her sessions received top marks for useful content and skilled delivery. Susan is 100 percent focused on making sure her customers have the tools and the knowledge they need to be successful, whether that's providing high quality training materials to participants or working with facilitators to feel comfortable delivering her products. I would hire her again and again and again!”

- *Matt DeMarco, Director of Leadership Development, American Farm Bureau Federation*

“In an attempt to improve our training program, we worked with Susan to facilitate a focus group of sales representatives that had been through our training program. Susan's skill and objectivity prior to holding the focus group gave us great insights and ideas for what needed to be addressed. She also attended and participated in the focus group itself. Her presence helped us stay on track and accomplish our goals. The result was some great ideas for change and improvement moving forward. I would highly recommend Susan as a resource when developing or changing a training program.”

- *Deb St. Pierre, Sales Training Manager, Batesville Casket Company*

“I highly recommend Susan Otto to any trainer or training company. Susan worked diligently with me to create a Facilitator and Participant Guide for my training module, *Six Steps Six Figures Job Search Training Guide*. It is easy to follow for both facilitator and participant. Susan is simply amazing. Now others cannot only have me teach the class, but teach the class themselves – allowing more people to be exposed to this powerful information, especially in these tough times. Susan was easy to work with and her creative ideas and suggestions helped me to have a powerful class in which to teach from or sell to others. The time spent in working with Susan was well spent and enlightening. Susan’s creative ideas played a vital role in developing enriched activities to incorporate in my training module. Indeed, this enhanced the concepts in my book. Go ahead, let Susan help you develop that training module or book. You will be glad you did. I am truly pleased. I would be glad to do another project with her at anytime. She is very knowledgeable and enjoyable to work with.”

- *Lauri Williams, Author and Facilitator of Six Step Six Figure Job Search*

“It was truly an honor to have Susan participate as the key note speaker at the Summer Commencement Ceremony at The Art Institute of Ohio-Cincinnati. Her message to the students was very engaging and inspirational. It gave me chills to hear her passion for her work and concern for the graduates conveyed in her voice. The graduates responded very well to her message!”

- *Juliane Pelfrey, Director of Career Services, Art Institute of Ohio-Cincinnati*

“Susan’s words to our graduates were wise, resonant, poignant, and heartfelt. She wove into the fabric of her speech personal stories, words of wisdom, practical tips, and soulful advice. You could have heard a pin drop in the auditorium; the audience members were that engaged with her dynamic presentation.”

- *Julie Hernandez, Academic Advisor, Art Institute of Ohio-Cincinnati*

“Our managers and supervisors from the New Orleans area are enjoying the *Coaching* course. This is the first course I’ve presented in more than 20 years where I had participants descend upon me with hugs and cheers. You’ve done a great job with this subject. I’ve slightly modified the delivery to maintain interaction, for example having someone read aloud very dramatically the list of benefits and then give prizes to anyone who can name five or more. They loved it.”

- *Carolyn Kinser, Learning Manager, Churchill Downs Incorporated*

“Susan’s expertise in customized instructional design was the driving force behind transforming a 12-hour lecture-based training course into a vibrant 4-hour interactive learning experience. Our employees love the new version of the course and are truly learning and applying the concepts back on the job. And, as a trainer, it’s actually fun to facilitate!”

- *David Warne, Former Manager, Organization Development and Training, The Drees Company*

“Coaching is more meaningful now than ever in our stretched-ever-so-thin workforce. Thank you for creating this practical, reliable tool!”

- *Carolyn Kinser, Learning Manager, Churchill Downs Incorporated*

“Susan Otto is a gifted instructional designer and a trusted external consultant whom we have used to help us develop our most valued resource – our people! She has been involved in a number of high profile assignments for us such as the *Leadership Summit* and the creation of our *Core Leadership Development Program* – Always on time, within budget and with a clearly superior product, you can always count on Susan to deliver a results-oriented learning solution that creates business impact. Highly recommended without reservation!”

Steve McMillen Ed D., Former Vice President, Executive Leadership Development Hillenbrand Industries

“Susan has worked with us both behind the scenes and in the classroom. Her ability to translate our needs into effective curriculum and help us get organized to execute is unmatched. Her services are key contributors to the achievement of our learning and leadership objectives.”

Joanne C. Kincer, Former Director, Leadership Development, Encompass Services Corporation

“Susan Otto is one of the most talented instructional designers I know. Why? Because she integrates world class content that is relevant and practical with designs that engage people's minds and bodies. This combination leads to great learning experiences and learners who are motivated to apply what they have learned.”

Kevin Eikenberry, The Kevin Eikenberry Group

“Among my friends and colleagues, Susan Otto has the unique talent for combining solid content with engaging activities.”

Sivasailam "Thiagi" Thiagarajan, The Thiagi Group

“Susan Otto was the driving force behind our *Leadership Seminar* programs. Her experience, creativity, and personal commitment were the critical success factors that made this the most successful employee development initiative in the history of the Company. I would highly recommend her.”

Richard L. Utecht, Former Corporate Director HR, Convergys

“I've utilized Susan as both a trainer and consultant, each time she exceeded my expectations. As a trainer, she is engaging and utilizes creativity to facilitate learning as a memorable event. As a consultant, she is able to ‘see’ the big picture and translate it into steps to achieve the project's intent in a thorough manner. Her ability to interact with people effectively at all organizational levels adds credibility to her solid skill set.”

Antonia Comer, Former Manager, Training & Organizational Development, Belden CDT

“I am delighted to partner with Susan Otto for the *Decision Making: The Power of “No”* module based on my book, *No! How One Simple Word Can Transform Your Life* (AMACOM, 2005). This module presents individuals and team members with the Power of No Model for making decisions that are stronger and more likely to be followed-up on. When your team is ready for improved decision-making, this is the module that will help get you there.”

Jana Kemp, Meeting & Management Essentials

“I would sometimes wonder why I wasn't connecting with someone on an idea or concept. The reason is quite simple...people are more complex...they tend to look at situations from entirely different perspectives. *DiSC* helped me relate and create a winning positive environment!”

John Park, Manager, Sales Operations & Logistics, Belden CDT

“The *Stress Management* module helped us recognize the details in our life that lead to stress. It gave us ideas on how to creatively handle our stress more effectively and provided excellent skills for dealing with our daily and long-term stress.”

Sr. Barbara Woeste, O.S.B., Pastoral Associate, Cathedral Basilica of the Assumption

“*Coaching For Success* is one of our most successful courses. Combining solid content (best practices, current trends, and proven techniques) with activities (e.g. self-assessment, small group activity, role play, and learning games), this module leaves memorable impressions with all participants.”

Amy Stoll, Former Organizational Effectiveness Consultant, Cinergy Corporation

“I use the *QuikDiSC* cards and my clients love them!”

Jana Alverson, Lynn McInturf Associates

“Susan was absolutely wonderful with helping us prepare for our presentation. She met us at our place of employment and listened to us emphatically before making recommendations. The tools and suggestions that she offered to us worked very well. We have learned so much from Susan and plan on utilizing her approaches in future training presentations. We will definitely call on Susan again. Thank you very much!”

Jamie L. Bowling, Director of Human Resources, The Fischer Group

“The *Time Management* module follows Inscape's *Time Mastery Profile* but provides facilitators with additional information and activities that makes the learning stick! I have great success teaching the module because it allows me the flexibility I want to meet the participants' needs. The Instructor Guide is easy to use, and the Participant Guide is a valuable addition.”

Marybeth Grant, President, GROW & Associates, Inc

“Susan's contribution to the *2006 Sourcebook* is just one of many exciting games and activities that can enhance an organization's training initiatives. Susan does a great job of blending content with games and activities to make it applicable to the learners. She also incorporates *Jolts*, some of my favorite activities, in her training materials. We are fortunate that she is willing to share her talent.”

Mel Silberman, Ph.D., www.activetraining.com

“You are ‘marvelous!’ We never saw you sweat! I enjoyed your presentation very much and appreciated your insights and humor!”

- Sharon A. Sapienz, MEd, RRT, Manager, Education and Training, Cincinnati Children's Hospital Medical Center

“You know...I'd support ANYTHING you do. You are a dear friend and mentor. I haven't been to an ASTD meeting in over a year. When I saw it was you, I just HAD to be there! I was very impressed with the turn-out at the meeting. You were a definite draw! And you brought an excellent tool (I like the window pane idea). I have seen it many times before, but for some reason, you really brought it home to me in YOUR use of it.”

- Chai M. Voris, Former President, Dynamic Change Solutions, Inc.

“Just a little note to say a BIG THANK YOU for facilitating a very successful session at our breakfast meeting earlier today! You did a great job with staying on message, provided valuable tips, modeled key concepts... and all within the given timeframe too! ;-) Thanks again and please know how very much we appreciate your continued involvement and support with GCASTD chapter activities.”

- Shernaz Medora, President 2006, Greater Cincinnati Chapter of the American Society for Training and Development (GCASTD)

“Your energy and skill up front this morning were fantastic. The operative phrase at my table was, ‘I know her,’ but I just thought it rather than bragging too obnoxiously. Thanks for sharing your expertise.”

- Denny Krause, Senior Performance Development Specialist, Great American Insurance Company

“Thank you for making yourself available to present! I knew how good the content was that you had created for this module, and you made it come to life in your outstanding facilitation ability. It was great to see you in action in a different way. I left a one hour session with the fabulous prize of your talents in instructional design and facilitation!”

- Sangeeta Nayak, Program Director, Professional Development Institute

“Thanks so much for presenting at our (Western Ohio) ASTD chapter meeting! You received some of the highest feedback scores of any of our recent presenters, so clearly this was a high-value program for our membership.”

- Jerry Kail, Vice President of Programming for WOCASTD, Training & Development Consultant, Fifth Third Bank

“Thank you for taking the time to speak with me this morning. You gave me valuable insight not only into the field but also in how one can carve out a niche and put some personality into the work. Thanks again.”

- Julia M. Winston, Former Graduate Student, Executive Human Resource Development Program, Xavier University
